



New-Home Construction and Buyer Representation— Professionals, Product, Process

This course will help you gain the product and transactional knowledge you need to help buyer-clients through this niche of the home buying process.

After completion of this course, you will be able to:

- Develop productive, mutually beneficial relationships with builders
- Guide clients through the process and stages of building a home
- Explain the characteristics of new construction homes, and support clients as they evaluate the pros and cons of purchasing one

Register for this course today!

This course qualifies as an elective course for the Accredited Buyer's Representative (ABR®) designation offered by the Real Estate Buyer's Agent Council (REBAC). This course does not grant its own credentials. For information on earning the ABR® designation, please visit www.REBAC.net.

DATES + LOCATION

Date: March 4, 2021

Time: 9 am to 5 pm

Location: Live via Zoom

REGISTRATION INFO

Instructor: Kat Granderath

Tuition:

\$79 | Ultra early-bird through Feb 4

\$99 | Early-bird through Feb 18

\$129 | Full price

Website to Register

Cherylknows.com/events/nhc0304

7 Hrs. Utah CE

