

The **FIRST** and **ONLY** negotiation certification recognized by the National Association of REALTORS®.

RENE

Real Estate
NEGOTIATION EXPERT

achieve more with your RENE

CERTIFICATION

DATES + LOCATION

January 14-15, 2021
9 am to 5 pm
Via Zoom

REGISTRATION INFO

Instructor: Cheryl Knowlton, DREI, CSP

Tuition:

\$159 | Ultra-Early Bird: through Dec 26
\$204 | Early Bird: Dec 26 to Jan 8
\$249 | Full Price: From Dec 26

To Register:

www.cherylknows.com/RENE0121

14 Hours of Utah CE

WHAT TO EXPECT

The RENE certification is designed to elevate and enhance negotiating skills so that today's real estate professionals can play the game to win.

Bonus! ABR, CRB & SRS elective



Craft a strategy for negotiation and learn when and how to negotiate



Adjust your communication style to achieve optimum results with any party in the transaction



Negotiate effectively face-to-face, on the phone or through email and other media