



# Learn the ins and outs of short sales and foreclosures

Serve your clients' interests by taking the Short Sales and Foreclosures: What Real Estate Professionals Need to Know Course.

## TAKE THE COURSE!

**Instructor:**

Cheryl Knowlton, CSP, DREI

**Date:** October 29-30, 2020

**Time:** 10 am to 1:30 pm *both days*

**Location:** Live Via Zoom

**Cost:**

Through October 8th – Early Bird

Price \$99

After October 8th – Regular

Price \$159

**Registration:**

<http://www.cherylknows.com/events/SFR2>

Utah CE 7

For many real estate professionals, short sales and foreclosures are the new “traditional” real estate transaction. Knowing how to help sellers maneuver the complexities of short sales as well as help buyers pursue short sale and foreclosure opportunities are not merely good skills to have in today’s market—they are critical. And while short sales and foreclosures are not for the faint of heart, agents with the proper tools and training can use these specialty areas to build their business for the long term.

*This one-day course is an approved elective for the Accredited Buyer’s Representative (ABR®) designation and the Short Sales and Foreclosure Resource (SFR) certificant.*