

THE FIRST AND ONLY NEGOTIATION CERTIFICATION RECOGNIZED BY THE NATIONAL ASSOCIATION OF REALTORS®.



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## ELEVATE YOUR GANE 2-Day classroom course

The RENE certification is designed to elevate and enhance negotiating skills so that today's real estate professionals can play the game to win. Bonus! ABR®, CRB, and SRS Elective



Craft a strategy and learn when and how to negotiate



Adjust your communication style to achieve optimum results



Negotiate effectively through all communication mediums



Play out and interact in real-world scenarios

## DATES + LOCATION October 8-9, 2020

October 8-9, 2020

9 am to 5 pm both days (**MDT**) Live Via Zoom on your computer

## **REGISTRATION INFO**

**Cost** Through September 17th – Early Bird Price \$159 After September 17th – Regular Price \$259

**Registration:** www.cherylknows.com/RENE2 14 hours of Utah CE

Instructor: Cheryl Knowlton CSP, DREI