

The **FIRST** and **ONLY** negotiation certification recognized by the National Association of REALTORS®.

RENE
Real Estate
NEGOTIATION EXPERT

achieve more with your RENE

CERTIFICATION

DATES + LOCATION

Date: April 22-23, 2021

Time: 9 am to 5 pm

Location: TBD

REGISTRATION INFO

Instructor: Cheryl Knowlton, CSP, DREI

Tuition:

\$159 | Ultra Early Bird through April 1, 2021

\$204 | Early Bird through April 15, 2021

\$249 | Full Price

Registration:

www.cherylknows.com/events/RENE0421

14 Hours of Utah Continuing Education

WHAT TO EXPECT

The RENE certification is designed to elevate and enhance negotiating skills so that today's real estate professionals can play the game to win.

Bonus! ABR, CRB & SRS elective



Craft a strategy for negotiation and learn when and how to negotiate



Adjust your communication style to achieve optimum results with any party in the transaction



Negotiate effectively face-to-face, on the phone or through email and other media